

## Hector R. Diaz

M: 720.346.4446

Enterprise Data Center Strategist

HDiaz@Hdiaz.org

Senior business leader with 20+ years' experience designing and deploying infrastructures in support of private and public clouds. Industry expert in mission critical infrastructure, strategy, operations, and governance. Designed and deployed infrastructures supporting private and public clouds. Achieved excellence in IT transformation by forging and implementing IT governance programs, infrastructure modernization, consolidations, process improvement, system virtualization, and hybrid cloud models.

Extensive international management experience, including remote staff. Ability to select, motivate, and lead cross-cultural winning teams. Energized by overcoming challenging problems in delivering cost effective services. History of meeting or exceeding performance goals. Core competencies include:

- Data Center Governance
- Strategic Planning
- Business Process Outsourcing
- IT Service Management
- Vendor Management
- Incident Management
- Operations Management
- Service Delivery
- Compliance & Audit

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### P R O F E S S I O N A L   E X P E R I E N C E

#### **Johnson & Johnson, Raritan NJ**

2020-present

*Director Data Center Strategy*

I provide leadership and vision to advance and evolve J&J's data center strategy to ensure alignment to the overall business and hosting goals. To this effect I:

- am in constant communication with interested parties and stake holders.
- drive optimization projects to consolidate and reduce our footprint and optimize the use of 3rd party (colocation) sites.
- ensure compliance of data center security, risk, and required documentation is met, while balancing contractual and regulatory requirements, and leading to successful audits.

#### **iDiaz Advisors LLC, Denver, CO**

2006-2020

*Managing Director*

Provided expert advice on data center strategy and technology management.

- Consulted with the Government of Lithuania regarding attracting an anchor tenant to establish a data center in the Kruonis Industrial Park.
- Consulted with a vendor of industrial cooling systems on the applicability of indirect evaporative cooling technology for critical facilities.
- Consulted on data center capacity planning for a leading provider of cable, entertainment and communications products resulting in better resource utilization of their hybrid cloud infrastructure.

#### **Easter-Owens Electric – Arvada, CO**

2019 - 2020

*Managing Director – Mission Critical Sector*

Directed all aspects of establishing and growing a Mission Critical practice developing the overall products and services to global customers. Led the design and manufacturing of:

- Power distribution systems for hyperscale data centers.
- Modular, containerized edge data centers.

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**CBRE – Denver, CO**

2014-2016

*Director – International Region*

Oversaw delivery of facilities management and professional services for a large multi-national bank. Directed teams of professionals in Hong Kong, London and Tokyo. Managed 3rd party vendors supporting data center infrastructure operations, build-outs, and moves. Due diligence oversight of data center portfolio.

- Business development for professional services resulted in a 65% expansion of the managed environment, securing contracts expanding the portfolio at 26 new client locations in 23 countries.
- Successfully negotiated vendor contracts in close collaboration with legal and financial counsel balancing the interests of all parties with particular attention to international tax implications.
- 100% contract renewal rate achieved by driving continuous service management improvement.

**Oracle, Broomfield, CO**

2010-2013

*Director – Data Center Portfolio Management*

Optimized the global utilization of over one million ft<sup>2</sup> of data center and colocation facilities supporting private and public cloud computing environments. Worked closely with senior IT leadership on capacity planning, technology, and road mapping for Oracle's cloud computing operations. Key accomplishments include:

- Closed real estate brokerage service contracts, and directed the procurement of engineering design firms, construction management, and colocation services with contract values in excess of \$100M.
- Strategic planning and execution of new construction, consolidations, expansions, and the use of leased facilities. Drove portfolio consolidations saving in excess of \$10M/year.
- Developed staff to improve service delivery to Oracle's lines of business. The team was able to delay \$160M in capital expenditures while meeting business requirements for critical infrastructure.

**Terumo BCT, Lakewood, CO**

2007-2009

*Global Support Services Manager* for a medical devices manufacturing company.

**Keysight Technologies, Colorado Springs, CO**

1999-2006

*Data Center Operations Manager* for an electronics instrument company,

**Hewlett Packard Enterprise (HPE), Colorado Springs, CO**

1985-1999

*Senior IT Consultant, IT Manager, IT Engineer* for a computer manufacturing company.

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### E D U C A T I O N

- BS Civil Engineering, University of Puerto Rico, Mayagüez, PR
- Completed managerial development and project management programs at Hewlett-Packard, Co.

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### A D D I T I O N A L S K I L L S / A C C O M P L I S H M E N T S

- Mentored up-and-coming managers at Oracle, HP, Agilent Technologies, and Terumo BCT
- Sought after public speaker. Presented on infrastructure management and critical facilities technology at conferences in Boston, London, Los Angeles, and New York
- Member of the Board of Directors of AFCOM's Data Center Institute (an Industry think tank)
- Conducted business and managed relationships in Europe, Latin America, and Asia Pacific including contract negotiations in Venezuela, Mexico and Puerto Rico, with attention to cultural intricacies and best practices